



RNMKRS.ORG

Spring 2020 Virtual Sales Competition  
**Student Competitor Guide**

## Welcome!

We're excited to have you aboard for the Second Annual Virtual Sales Competition!

## Here is the Registration Sequence:

**We invite you to the Competition.** you'll get an email from [rainmakersmailing@rnmkrs.com](mailto:rainmakersmailing@rnmkrs.com) **check your SPAM**

**You SignUp** - **Remember to Verify your email in your Inbox (or SPAM)**. Click on the Login link and Register.

**Complete your Dashboard form:** fill in all the fields to compete for great employment opportunities.

**Important Event Notifications Via Text Message** - you must have your cell # registered to get them!

**Important Event Notifications Via Your Dashboard** - keep an eye out for new content notifications

**Upload Your Resume** - if you decide later that you have a better version, Upload again and it will replace.

## RNMKRS Competition App:

**Download the App:** Android users: Update your phone to Version 9 now!

**Try The Practice Game** - get used to the tech with Pizza Practice - have some fun - prepare to CRUSH.

**Mic button:** You must press and hold the button for a second before you talk - wait until you see the full text at the bottom before you release.

**Practice the 2019 Dell Game** - this will really help you crush the 2020 game - dive in and practice up!

**Video Resources** - Case videos and career videos will appear in your app - check them out and practice

**Update Your App When Notified** - this update gets you new content and the Official Dell Game

**GAME DAY - April 15/16** - get in there, ask questions, and get the meeting with your customer's boss!

**You Check Out the Leaderboard** - See your name at the top - you can do it!

**Tune in for the Live Awards Ceremony on the RNMKRS Facebook page on April 20!**

### **Tips for Winning and Job Success:**

- Fill out your Profile Completely
- Type your school in slowly - yours is in there. No? Email: [techsupport@rnmkrs.com](mailto:techsupport@rnmkrs.com)
- Include your cell number - no cell - no notifications - no Dell game
- **Upload your Resume** on your Dashboard by logging in on your PC at <https://rnmkrs.org>
- Use the Practice Game - get used to organizing your thoughts before you speak.
- Press the mic button - WAIT - speak - WAIT - release
- Set your Screen Lock to “Never” in Settings before you play the game
- Use the Resources at <https://rnmkrs.org> and in your app
- Post on Social! **#rnmkrs** Join the RNMKRS Sales Community!!
- Dell Game:
  - Focus your sales pitch on getting the meeting with the Customer’s Boss.
  - Listen to what Alex Says – “the answers are in the questions.”
  - Make sure you have a charge on your phone and a strong connection when you play!

**GOOD LUCK!**