



RNMKRS.ORG

Fall 2020 Virtual Sales Competition
Student Competitor Guide

Welcome!

We're excited to have you aboard for the Second Annual Virtual Sales Competition!

Here is the Registration Sequence:

We invite you to the Competition. you'll get an email from rainmakersmailing@rnmkrs.com **check your SPAM**

You SignUp – **Using the temp password and your school email address.**

Complete your Profile form: fill in all the fields to compete for great employment opportunities.

Important Event Notifications Via Your Dashboard - keep an eye out for new content notifications

Upload Your Resume - if you decide later that you have a better version, Upload again and it will replace.

Your LinkedIn Profile – make sure you put the URL for your PERSONAL profile – not your FEED.

RNMKRS Competition App:

Download the App: Android users: Update your phone to Version 9 now!

Try The Practice Game - get used to the tech with Pizza Practice - have some fun - prepare to CRUSH.

Mic button: You must press and hold the button for a second before you talk - wait until you see the full text at the bottom before you release.

Practice the 2019 Dell Game - this will really help you crush the 2020 game - dive in and practice up!

Video Resources - Case videos and career videos will appear in your app - check them out and practice

Update Your App When Notified - this update gets you new content and the Official Dell Game

GAME DAY – November 18/19 - get in, ask questions, and get the meeting with your customer's boss!

You Check Out the Leaderboard - See your name at the top - you can do it!

Tune in for the Live Awards Ceremony on the RNMKRS Facebook page on April 20!

Tips for Winning and Job Success:

- Fill out your Profile Completely
- Type your school in slowly - yours is in there. No? Email: techsupport@rnmkrs.com
- Use the Practice Game - get used to organizing your thoughts before you speak.
- Press the mic button - WAIT - speak - WAIT - release
- Set your Screen Lock to “Never” in Settings before you play the game
- Use the Resources at <https://rnmkrs.org> and in your app
- Post on Social! **#rnmkrs** Join the RNMKRS Sales Community!!
- Dell Game:
 - Focus your sales pitch on getting the meeting with the Customer’s Boss.
 - Listen to what Alex Says – “the answers are in the questions.”
 - Make sure you have a charge on your phone and a strong connection when you play!

GOOD LUCK!